

**The Greater Washington
Educational Telecommunications
Association, Inc. and Subsidiary**

Consolidated Financial Report
June 30, 2021

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Independent Auditor's Report

Board of Trustees
The Greater Washington Educational Telecommunications Association, Inc.

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of The Greater Washington Educational Telecommunications Association, Inc. and Subsidiary (the Organization), which comprise the consolidated statements of financial position as of June 30, 2021 and 2020, the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements (collectively, the financial statements).

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Greater Washington Educational Telecommunications Association, Inc. and Subsidiary as of June 30, 2021 and 2020, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audits were conducted for the purpose of forming an opinion on the financial statements taken as a whole. The accompanying supplementary information is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

RSM US LLP

McLean, Virginia
December 21, 2021

The Greater Washington Educational Telecommunications Association, Inc. and Subsidiary

Consolidated Statements of Financial Position
June 30, 2021 and 2020

| | 2021 | 2020 |
|--|-----------------------|-----------------------|
| Assets | | |
| Cash and cash equivalents | \$ 54,191,319 | \$ 24,347,551 |
| Receivables, net | 23,660,303 | 27,063,135 |
| Investments | 69,656,729 | 56,042,210 |
| Deferred compensation investments | 2,336,769 | 1,669,618 |
| Prepaid expenses and other assets | 1,559,408 | 1,740,926 |
| Film assets | 46,757,844 | 45,632,507 |
| Property and equipment, net | 10,306,934 | 10,929,430 |
| | \$ 208,469,306 | \$ 167,425,377 |
| Liabilities and Net Assets | | |
| Liabilities: | | |
| Accounts payable and accrued expenses | \$ 6,781,734 | \$ 4,806,120 |
| Deferred revenue | 265,169 | 298,347 |
| Deferred gain on sale of assets | 6,026,447 | - |
| Refundable advances | 5,402,451 | 11,832,841 |
| Deferred compensation liability | 2,336,769 | 1,669,618 |
| Loan payable | 696,491 | 1,721,779 |
| Total liabilities | 21,509,061 | 20,328,705 |
| Commitments and contingencies (Notes 7 and 12) | | |
| Net assets: | | |
| Without donor restrictions: | | |
| Undesignated | 15,966,455 | 14,165,668 |
| Board designated | 30,346,144 | 21,759,002 |
| Total net assets without donor restrictions | 46,312,599 | 35,924,670 |
| With donor restrictions | 140,647,646 | 111,172,002 |
| Total net assets | 186,960,245 | 147,096,672 |
| Total liabilities and net assets | \$ 208,469,306 | \$ 167,425,377 |

See notes to consolidated financial statements.

The Greater Washington Educational Telecommunications Association, Inc. and Subsidiary

Consolidated Statements of Activities Years Ended June 30, 2021 and 2020

| | 2021 | 2020 |
|---|--------------------|---------------------|
| Changes in net assets without donor restrictions: | | |
| Revenues and other support, including amounts released from restrictions: | | |
| Production funding from Public Broadcasting System | \$ 31,460,816 | \$ 19,669,112 |
| Corporate underwriting and funding | 7,317,206 | 6,015,013 |
| Membership and individual contributions | 25,612,783 | 24,215,552 |
| Foundations and nonprofit organization contributions | 2,286,525 | 1,794,054 |
| Federal, state and local government grants | 1,868,115 | 1,584,577 |
| Rental income and other | 6,433,989 | 1,854,758 |
| Net assets released from restrictions: | | |
| Production funding from Public Broadcasting System | 503,462 | 9,456,501 |
| Corporate underwriting and funding | 11,015,382 | 14,154,781 |
| Membership and individuals contributions | 3,971,025 | 4,046,467 |
| Foundations and nonprofit organizations | 21,155,607 | 29,983,929 |
| Federal, state and local government grants | 741,411 | 4,007,600 |
| Community service grants from the Corporation for Public Broadcasting | 7,986,698 | 7,683,214 |
| Rental income and other | 91,667 | - |
| Total net assets released from restrictions | 45,465,252 | 69,332,492 |
| Total revenues and other support without donor restrictions | 120,444,686 | 124,465,558 |
| Expenses: | | |
| National programming and productions | 70,559,280 | 79,726,731 |
| Television broadcast operations | 13,882,313 | 11,462,526 |
| Radio broadcast operations | 2,660,623 | 2,398,617 |
| Promotion, education and outreach | 5,708,932 | 5,637,144 |
| Fundraising and membership development | 6,838,458 | 6,900,801 |
| Underwriting and grant solicitation | 3,094,019 | 2,729,713 |
| Management and general | 11,605,683 | 11,107,921 |
| Total expenses | 114,349,308 | 119,963,453 |
| Change in net assets without donor restrictions before other changes | 6,095,378 | 4,502,105 |
| Other changes: | | |
| Net investment return | 5,919,836 | 1,430,469 |
| Gain on disposal of property and equipment | 606,776 | 1,500 |
| Depreciation and amortization | (1,730,711) | (2,165,288) |
| Interest expense | (25,167) | (49,529) |
| Property tax expense | (478,183) | (422,374) |
| Other nonoperating income | - | 42,216 |
| Total other changes | 4,292,551 | (1,163,006) |
| Total change in net assets without donor restrictions | 10,387,929 | 3,339,099 |
| Changes in net assets with donor restrictions: | | |
| Television production and other restricted contributions | 67,321,414 | 57,153,649 |
| Endowment investment return | 7,519,482 | 1,820,512 |
| Endowment distributions | (530,500) | (64,490) |
| Endowment gifts | 100,000 | - |
| Net assets released from restrictions | (44,934,752) | (69,332,492) |
| Total change in net assets with donor restrictions | 29,475,644 | (10,422,821) |
| Change in net assets | 39,863,573 | (7,083,722) |
| Net assets: | | |
| Beginning | 147,096,672 | 154,180,394 |
| Ending | \$ 186,960,245 | \$ 147,096,672 |

See notes to consolidated financial statements.

The Greater Washington Educational Telecommunications Association, Inc. and Subsidiary

Consolidated Statement of Functional Expenses Year Ended June 30, 2021

| | Program Services | | | | | Supporting Services | | | | Total Expenses |
|--|--------------------------------------|---------------------------------|----------------------------|-----------------------------------|------------------------|--|-------------------------------------|------------------------|------------------------|-----------------------|
| | National Programming and Productions | Television Broadcast Operations | Radio Broadcast Operations | Promotion, Education and Outreach | Total Program Services | Fundraising and Membership Development | Underwriting and Grant Solicitation | Management and General | Total Support Services | |
| Compensation of officers and directors | \$ 3,028,045 | \$ 275,819 | \$ - | \$ - | \$ 3,303,864 | \$ - | \$ - | \$ 1,602,836 | \$ 1,602,836 | \$ 4,906,700 |
| Other salaries and wages | 18,631,491 | 2,350,219 | 1,645,837 | 2,726,815 | 25,354,362 | 2,109,955 | 1,184,560 | 4,388,926 | 7,683,441 | 33,037,803 |
| Retirement plan contributions | 1,599,218 | 217,532 | 134,469 | 222,013 | 2,173,232 | 174,702 | 79,865 | 343,691 | 598,258 | 2,771,490 |
| Other employee benefits | 2,280,924 | 310,260 | 191,789 | 316,652 | 3,099,625 | 249,173 | 113,910 | 490,197 | 853,280 | 3,952,905 |
| Payroll taxes | 1,408,971 | 191,654 | 118,472 | 195,602 | 1,914,699 | 153,919 | 70,364 | 302,804 | 527,087 | 2,441,786 |
| Accounting fees | - | - | - | - | - | - | - | 112,998 | 112,998 | 112,998 |
| Legal fees | 5 | - | - | 900 | 905 | - | - | 81,969 | 81,969 | 82,874 |
| Other professional fees | 533,150 | 6,000 | 17,268 | 20,559 | 576,977 | 506,514 | 256,000 | 330,057 | 1,092,571 | 1,669,548 |
| Supplies | 151,921 | 10,671 | 15,741 | 89,773 | 268,106 | 10,332 | 1,256 | 279,228 | 290,816 | 558,922 |
| Occupancy | 1,100,395 | 441,163 | 186,149 | - | 1,727,707 | 1,007 | - | 1,690,997 | 1,692,004 | 3,419,711 |
| Telephone, rent and utilities | 174,018 | 69,747 | 35,841 | 9,260 | 288,866 | 78,746 | - | 157,660 | 236,406 | 525,272 |
| Postage and shipping | 33,388 | 2,514 | 328 | 253,201 | 289,431 | 858,772 | 612 | 7,137 | 866,521 | 1,155,952 |
| Equipment rental and maintenance | 311,673 | 141,739 | 43,016 | 13,666 | 510,094 | 185,465 | 5,128 | 229,106 | 419,699 | 929,793 |
| Printing and publications | 41,071 | - | - | 321,122 | 362,193 | 438,825 | 430 | 172 | 439,427 | 801,620 |
| Travel | 468,169 | 1,213 | 3,142 | 11,675 | 484,199 | 1,573 | - | 715 | 2,288 | 486,487 |
| Conferences, conventions and meetings | 27,595 | - | - | (1,625) | 25,970 | 3,217 | 69 | 3,685 | 6,971 | 32,941 |
| Production and acquisition costs | 38,953,174 | 2,651,223 | 137,662 | 589,913 | 42,331,972 | 109,562 | 80,685 | 707,178 | 897,425 | 43,229,397 |
| Public Broadcasting Service dues | - | 6,753,923 | - | - | 6,753,923 | - | - | - | - | 6,753,923 |
| Advertising and promotions | 286,941 | 25,234 | - | 695,593 | 1,007,768 | 440,429 | 125,607 | - | 566,036 | 1,573,804 |
| Memberships and affiliations | 5,020 | 705 | 11,615 | 1,845 | 19,185 | 26,107 | 4,158 | 150,331 | 180,596 | 199,781 |
| All other expenses | 1,524,111 | 432,697 | 119,294 | 241,968 | 2,318,070 | 1,490,160 | 1,171,375 | 725,996 | 3,387,531 | 5,705,601 |
| Total expenses before other changes | 70,559,280 | 13,882,313 | 2,660,623 | 5,708,932 | 92,811,148 | 6,838,458 | 3,094,019 | 11,605,683 | 21,538,160 | 114,349,308 |
| Property tax expense | 108,255 | - | 23,636 | (22) | 131,869 | - | - | 346,314 | 346,314 | 478,183 |
| Interest expense | - | - | - | - | - | - | - | 25,167 | 25,167 | 25,167 |
| Depreciation and amortization | 735,873 | 146,635 | 223,460 | 1,667 | 1,107,635 | 24,722 | - | 598,354 | 623,076 | 1,730,711 |
| Grand totals | \$ 71,403,408 | \$ 14,028,948 | \$ 2,907,719 | \$ 5,710,577 | \$ 94,050,652 | \$ 6,863,180 | \$ 3,094,019 | \$ 12,575,518 | \$ 22,532,717 | \$ 116,583,369 |

See notes to consolidated financial statements.

The Greater Washington Educational Telecommunications Association, Inc. and Subsidiary

Consolidated Statement of Functional Expenses Year Ended June 30, 2020

| | Program Services | | | | | Supporting Services | | | | |
|--|--|---------------------------------------|----------------------------------|---|------------------------------|--|---|---------------------------|------------------------------|-----------------------|
| | National Programming and Productions | Television Broadcast Operations | Radio Broadcast Operations | Promotion, Education and Outreach | Total Program Services | Fundraising and Membership Development | Underwriting and Grant Solicitation | Management and General | Total Support Services | Total Expenses |
| Compensation of officers and directors | \$ 3,754,091 | \$ 53,040 | \$ - | \$ - | \$ 3,807,131 | \$ - | \$ - | \$ 1,878,424 | \$ 1,878,424 | \$ 5,685,555 |
| Other salaries and wages | 17,382,582 | 2,307,194 | 1,411,894 | 2,404,867 | 23,506,537 | 2,086,797 | 1,284,913 | 3,530,858 | 6,902,568 | 30,409,105 |
| Retirement plan contributions | 1,422,853 | 195,890 | 108,105 | 182,857 | 1,909,705 | 160,655 | 79,611 | 344,497 | 584,763 | 2,494,468 |
| Other employee benefits | 2,196,364 | 302,382 | 166,875 | 282,265 | 2,947,886 | 247,992 | 122,890 | 531,777 | 902,659 | 3,850,545 |
| Payroll taxes | 1,320,710 | 181,827 | 100,345 | 169,730 | 1,772,612 | 149,122 | 73,896 | 319,766 | 542,784 | 2,315,396 |
| Accounting fees | - | - | - | - | - | - | - | 107,888 | 107,888 | 107,888 |
| Legal fees | - | - | - | - | - | - | - | 151,261 | 151,261 | 151,261 |
| Other professional fees | 634,255 | 72,000 | 1,175 | 173,641 | 881,071 | 506,413 | 322,394 | 288,899 | 1,117,706 | 1,998,777 |
| Supplies | 104,856 | 5,740 | 24,592 | 66,196 | 201,384 | 11,020 | 8,319 | 232,637 | 251,976 | 453,360 |
| Occupancy | 725,213 | 401,394 | 196,035 | 75 | 1,322,717 | 2,161 | - | 1,537,684 | 1,539,845 | 2,862,562 |
| Telephone, rent and utilities | 126,720 | 95,739 | 35,665 | 6,495 | 264,619 | 86,060 | 1,977 | 141,681 | 229,718 | 494,337 |
| Postage and shipping | 62,200 | 3,861 | 148 | 228,864 | 295,073 | 858,226 | 1,474 | 12,656 | 872,356 | 1,167,429 |
| Equipment rental and maintenance | 286,307 | 128,550 | 90,279 | 12,379 | 517,515 | 288,714 | 6,372 | 284,251 | 579,337 | 1,096,852 |
| Printing and publications | 47,920 | 3,261 | - | 283,419 | 334,600 | 589,298 | 132 | 123 | 589,553 | 924,153 |
| Travel | 1,627,771 | 20,234 | 3,907 | 133,338 | 1,785,250 | 27,714 | 36,475 | 40,578 | 104,767 | 1,890,017 |
| Conferences, conventions and meetings | 155,899 | 3,918 | 507 | 60,684 | 221,008 | 44,187 | 320 | 16,737 | 61,244 | 282,252 |
| Production and acquisition costs | 49,051,848 | 1,677,848 | 119,401 | 620,307 | 51,469,404 | 130,263 | 133,892 | 69,089 | 333,244 | 51,802,648 |
| Public Broadcasting Service dues | - | 5,662,508 | - | - | 5,662,508 | - | - | - | - | 5,662,508 |
| Advertising and promotions | 257,930 | 9,884 | - | 687,978 | 955,792 | 420,100 | 31,991 | - | 452,091 | 1,407,883 |
| Memberships and affiliations | 5,345 | 1,540 | 30,036 | 2,928 | 39,849 | 20,940 | 195 | 139,443 | 160,578 | 200,427 |
| All other expenses | 563,867 | 335,716 | 109,653 | 321,121 | 1,330,357 | 1,271,139 | 624,862 | 1,479,672 | 3,375,673 | 4,706,030 |
| Total expenses before other changes | 79,726,731 | 11,462,526 | 2,398,617 | 5,637,144 | 99,225,018 | 6,900,801 | 2,729,713 | 11,107,921 | 20,738,435 | 119,963,453 |
| Property tax expense | 72,851 | - | 23,626 | - | 96,477 | - | - | 325,897 | 325,897 | 422,374 |
| Interest expense | - | - | - | - | - | - | - | 49,529 | 49,529 | 49,529 |
| Depreciation and amortization | 1,139,958 | 139,065 | 227,409 | 2,159 | 1,508,591 | 26,936 | - | 629,761 | 656,697 | 2,165,288 |
| Grand totals | \$ 80,939,540 | \$ 11,601,591 | \$ 2,649,652 | \$ 5,639,303 | \$ 100,830,086 | \$ 6,927,737 | \$ 2,729,713 | \$ 12,113,108 | \$ 21,770,558 | \$ 122,600,644 |

See notes to consolidated financial statements.

The Greater Washington Educational Telecommunications Association, Inc. and Subsidiary

**Consolidated Statements of Cash Flows
Years Ended June 30, 2021 and 2020**

| | 2021 | 2020 |
|---|--------------------|--------------------|
| Cash flows from operating activities: | | |
| Change in net assets | \$ 39,863,573 | \$ (7,083,722) |
| Adjustments to reconcile change in net assets to net cash provided by operating activities: | | |
| Depreciation and amortization | 1,730,711 | 2,165,288 |
| Unrealized and realized gain on investments | (12,378,388) | (1,962,294) |
| Change in unamortized discount on grants and contributions receivable | 44,997 | (85,452) |
| Change in provision for uncollectible accounts and contributions receivable | (129,737) | (4,180) |
| Loss (gain) on disposal of property | 187,250 | (1,500) |
| Amortization of gain on sale of production center | (606,776) | - |
| Changes in assets and liabilities: | | |
| Decrease (increase) in: | | |
| Receivables | 3,487,572 | 3,249,424 |
| Prepaid expenses and other assets | 181,518 | 93,471 |
| Film assets | (1,125,337) | 8,291,788 |
| Increase (decrease) in: | | |
| Accounts payable and accrued expenses | 1,975,614 | (4,798,043) |
| Refundable advances | (6,430,390) | 11,832,841 |
| Deferred revenue | (33,178) | (29,650) |
| Net cash provided by operating activities | 26,767,429 | 11,667,971 |
| Cash flows from investing activities: | | |
| Purchases of investment securities | (1,783,216) | (1,382,337) |
| Sales of investment securities | 547,085 | 74,917 |
| Cash proceeds from sale of production center | 7,812,750 | - |
| Purchases of property and equipment | (2,474,992) | (1,559,073) |
| Net cash provided by (used in) investing activities | 4,101,627 | (2,866,493) |
| Cash flows from financing activities: | | |
| Payments on loan payable | (1,025,288) | (1,002,263) |
| Net cash used in financing activities | (1,025,288) | (1,002,263) |
| Net increase in cash and cash equivalents | 29,843,768 | 7,799,215 |
| Cash and cash equivalents: | | |
| Beginning | 24,347,551 | 16,548,336 |
| Ending | \$ 54,191,319 | \$ 24,347,551 |
| Supplemental disclosure of cash flow information: | | |
| Interest paid | \$ 28,366 | \$ 51,392 |

See notes to consolidated financial statements.

The Greater Washington Educational Telecommunications Association, Inc. and Subsidiary

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies

Nature of activities: The Greater Washington Educational Telecommunications Association, Inc. (WETA) is a nonprofit Washington, D.C. corporation chartered in 1953 to operate a public television and public FM radio station.

NewsHour Productions LLC, a wholly owned subsidiary of WETA, was formed in May 2014, for the primary business purpose of producing the PBS NewsHour program and other related activities. NewsHour Productions LLC is a single member limited liability company (NHP LLC) with WETA as its sole member. WETA and NHP LLC are collectively referred to as the Organization. NHP LLC is consolidated with WETA for financial statement and tax purposes.

The following program and supporting services are included in the consolidated statements of functional expenses.

National programming and productions: This program includes national program development and the production center facility.

Television broadcast operations: This program includes TV station program acquisition and scheduling functions, as well as the master control and engineering functions related to television.

Radio broadcast operations: This program includes radio station program acquisition and scheduling functions, as well as the FM studio and engineering functions related to radio.

Promotion, education and outreach: This program includes communications, learning media and audience services.

Fundraising and membership development: This supporting service category includes the departments focused on raising a high volume of relatively low dollar membership gifts from individuals, as well as major giving.

Underwriting and grant solicitation: This supporting service category includes foundation and government development, and local and national corporate program and production underwriting.

Management and general: This supporting service category includes the functions necessary to support the proper administrative functioning of the Organization such as human resources, management information systems, accounting and finance, legal, executive offices and facilities.

A summary of the Organization's significant accounting policies follows:

Principles of consolidation: The consolidated financial statements include the accounts of WETA and NHP LLC, collectively the Organization. Intercompany balances and transactions have been eliminated in consolidation.

Basis of presentation: The consolidated financial statements presentation follows the recommendations of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (the Codification). As required by the Not-for-Profit Entities topics of the Codification, balance sheet and income statement, the Organization is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

The Greater Washington Educational Telecommunications Association, Inc. and Subsidiary

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Financial risk: The Organization maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts. The Organization believes it is not exposed to any significant financial risk on cash.

The Organization invests in a professionally managed portfolio that contains various securities that are exposed to risks, such as interest, market and credit. Due to the level of risk associated with such investments, and the level of uncertainty related to changes in the value of such investments, it is at least reasonably possible that changes in risks in the near-term could materially affect investment balances and the amounts reported in the consolidated financial statements.

Cash and cash equivalents: The Organization considers highly liquid investments with an original maturity of three months or less at the date of purchase to be cash equivalents except for the cash accounts held as part of investments.

Receivables: Receivables are carried at original invoice amount less an estimate made for doubtful receivables based on a review of all outstanding amounts. Management determines the allowance for doubtful accounts by regularly evaluating individual customer receivables and considering a customer's financial condition, credit history and current economic conditions. Receivables are written off when deemed uncollectible. Recoveries of receivables previously written off are recorded when received. The provision for doubtful accounts, based on management's evaluation of collectability, was \$130,456 and \$260,193 at June 30, 2021 and 2020, respectively.

Investments: Investments in marketable equity securities and all debt securities are carried at fair value. Realized gains and losses from sales of investments and unrealized gains and losses from market fluctuations of the underlying investments are included in the consolidated statements of activities during the period in which they occur.

Film assets: The Organization capitalizes the production cost of television programs. The capitalized costs are direct costs of production and production overhead. The costs are recognized as expense when the program segment is first aired. All film assets are for direct-to-television projects and all capitalized film assets relate to projects which have not aired at June 30, 2021 and 2020. The Organization expects approximately \$24,800,000 and \$6,600,000 of film assets to be expensed during the years ending June 30, 2022 and 2023, respectively.

Property and equipment: Property and equipment is recorded at cost. Contributed property is recorded at the estimated fair value at the date of contribution. The Organization capitalizes all expenditures for property and equipment over \$5,000. The useful life of the asset is determined on a case-by-case basis, and the estimated useful lives currently range from one to 31.5 years. Depreciation and amortization is calculated using the straight-line method over the estimated useful lives of the assets. When assets are sold or otherwise disposed of, the asset and related accumulated depreciation and amortization are removed from the accounts, and any remaining gain or loss is included in operations. Repairs and maintenance are charged to expense when incurred.

The Greater Washington Educational Telecommunications Association, Inc. and Subsidiary

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Valuation of long-lived assets: The Organization accounts for the valuation of long-lived assets by reviewing such assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an assets may not be recoverable. Recoverability of the long-lived asset is measured by comparison of the carrying amount of the asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the estimated fair value of the assets. Assets to be disposed of are reportable at the lower of the carrying amount or fair value, less costs to sell.

Deferred revenue: Deferred revenue represents receipts for local broadcast underwriting in advance of the revenue being earned.

Deferred gain on sale of assets: Deferred gain on sale of assets represents the unamortized portion of the Organization's gain from a sale of assets due to the Organization entering into a leaseback transaction at the time of the sale.

Refundable advances: Represents cash received from grantors for which some or all of the grant conditions were not yet met. Conditions of a grant primarily include completion of project tasks and related expenditures as well as the right of return for funds transferred if all conditions are not met.

Conditional awards as a resource provider: The Organization records awards issued as conditional when there is a barrier and a right of release or return. The Organization records the expense as barriers are substantially met.

Net assets: Unconditional contributions are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Organization and changes therein are classified and reported as follows:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions. Revenue is reported as an increase in net assets without donor restrictions unless use of the related asset is limited by donor-imposed restrictions. All expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as an increase or decrease in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law.

Net assets with donor restrictions: Net assets subject to donor-imposed restrictions that may or will be met either by the actions of the Organization and/or the passage of time. Releases of restrictions on net assets are reported as releases from net assets with donor restrictions to net assets without donor restrictions when the donor-stipulated purpose has been fulfilled or the stipulated time period has elapsed. Certain net assets with donor restrictions must be held in perpetuity by the Organization.

Endowment: The Organization's endowment consists of individual funds established for a variety of purposes that are subject to varying levels of donor-imposed restrictions and funds designated by the Board of Trustees.

The Organization classifies amounts restricted by the donor to be preserved in perpetuity as net assets with donor restrictions. Earnings from all donor-restricted funds are classified as net assets with donor restrictions until such time as they are appropriated for use. Both the principal and earnings of Board-designated funds are classified as net assets without donor restrictions. Investment income and investment gains and losses are attributed to individual endowment funds in proportion to their pro rata share of the investment balance at the beginning of the fiscal year.

The Greater Washington Educational Telecommunications Association, Inc. and Subsidiary

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Revenue recognition: The Organization's revenue streams from contracts with customers are composed of certain production funding, certain corporate underwriting, rental income, royalty revenue, ancillary, and other revenue. The Organization earned approximately \$27,000,000 and \$8,500,000 in production funding from contracts with customers during the years ended June 30, 2021 and 2020. The Organization earned approximately \$5,000,000 and \$5,100,000 in corporate underwriting from contracts with customers during the years ended June 30, 2021 and 2020. The Organization's revenue is recognized when a given performance obligation is satisfied, either over a period of time or at a point in time. The Organization's revenue under contract with customers is earned in the United States and the majority of customers are corporate partners and supporters of the Organization.

Production funding and corporate underwriting from contracts with customers are recognized at the time the related production airs. Rental income is recognized over the lease period as the rental services are provided. Royalty includes copyright administration provided to member stations and is recognized ratably over the contract period. Ancillary and other revenue are earned and recognized when the goods and services are rendered. Rental, royalty, ancillary and other revenues are presented as rental income and other on the accompanying consolidated statements of activities.

The Organization's revenue from contracts with customers are generally for one year or less. The contracts do not include significant financing components and do not have variable considerations. The Organization did not have any impairment or credit losses on any receivables or contract assets arising from contracts with customers. The primary factor affecting future revenue and cash inflows is corporate advertising. Management does not believe there is a material risk of loss for future revenue and cash inflows related to corporate advertising.

Grants and contributions: The Organization receives contributions and grants from entities to underwrite the cost of some of its programs and productions. Unconditional grants and contributions are recognized when received and are recorded as net assets with donor restrictions or net assets without donor restrictions, depending on the existence and/or nature of any donor restrictions. All donor-restricted revenue is reported as an increase in net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions.

Conditional grant and contribution revenue is recorded only to the extent that barriers, such as qualifying expenditures, have been substantially satisfied, in accordance with the agreements. Conditional grant and contribution revenue where donor restrictions are satisfied as barriers are substantially met are recorded with net assets without donor restrictions. If advances of funds are received for these agreements, the amount received is initially recorded as refundable advances in the consolidated statements of financial position. As qualifying expenses are incurred and the barriers are met, revenue is also recorded in the same amount by reducing refundable advances.

Membership and contributions from individuals are unconditional contributions, which include unconditional contributions receivable, are recognized as support at the earlier of the period received or when the promise is made. Conditional promises to give are not included as revenue until the barriers are substantially met.

The Greater Washington Educational Telecommunications Association, Inc. and Subsidiary

Notes to Consolidated Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Contributed services, materials and equipment: The Organization receives contributed goods and services from outside sources to assist with outreach, education, fundraising and advertising. Such goods and services include, but are not limited to, airfare, advertising and other services. These amounts are recorded at fair value in the accompanying consolidated statements of activities within corporate underwriting and funding revenue and the related expense of \$708,333 and \$43,370 for the years ended June 30, 2021 and 2020, respectively.

Functional allocation of expenses: The costs of providing various program and supporting activities have been summarized on a functional basis in the accompanying consolidated statements of activities and functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Overhead costs such as depreciation, benefits, occupancy, telephone, rent and utilities have been allocated based on personnel costs and employee headcount.

Use of estimates: The preparation of the consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Advertising: Advertising expenditures are expensed as incurred. Advertising expense was \$1,573,804 and \$1,407,883 for the years ended June 30, 2021 and 2020, respectively.

Income taxes: WETA is recognized as exempt from federal income taxes, except on unrelated activities, under Internal Revenue Code (IRC) Section 501(c)(3). The Internal Revenue Service has also determined that WETA is not a private foundation. NHP LLC is a single member LLC and is a disregarded entity for federal income tax purposes.

Management evaluated the Organization's tax positions and concluded that the Organization had taken no uncertain tax positions that require adjustment to the consolidated financial statements.

Pending accounting pronouncements: In February 2016, the FASB issued Accounting Standards Updated (ASU) 2016-02, *Leases (Topic 842)*. The guidance in this ASU supersedes the leasing guidance in Topic 840, *Leases*. Under the new guidance, lessees are required to recognize lease assets and lease liabilities on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the statements of activities. The ASU is effective for annual reporting periods beginning after December 15, 2021. The Organization is currently evaluating the impact of the pending adoption of the new standard on the financial statements.

On September 2020, FASB issued ASU No. 2020-07, *Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*. The amendments in this ASU make improvements to the information provided in financial statements and accompanying notes of not-for-profit entities with contributed nonfinancial assets, or gifts-in-kind. The amendments in this ASU should be applied on a retrospective basis and are effective for annual periods beginning after June 15, 2021, and interim periods within annual periods beginning after June 15, 2022. Early adoption is permitted. The Organization is currently evaluating the impact of the pending adoption of this new standard on its consolidated financial statements.

Subsequent events: The Organization evaluated subsequent events through December 21, 2021, which is the date the consolidated financial statements were available to be issued. No material subsequent events were noted that required disclosure in or adjustment to the consolidated financial statements.

The Greater Washington Educational Telecommunications Association, Inc. and Subsidiary

Notes to Consolidated Financial Statements

Note 2. Liquidity

The Organization regularly monitors liquidity required to meet its annual operating needs and other contractual commitments while also striving to maximize the return on investment of its funds not required for annual operations. As of June 30, 2021 and 2020, financial assets available to meet general expenditures over the next 12 months consist of the following:

| | 2021 | 2020 |
|--|------------------------|------------------------|
| Cash and cash equivalents | \$ 54,191,319 | \$ 24,347,551 |
| Receivables, net | 23,660,303 | 27,063,135 |
| Investments | 69,656,729 | 56,042,210 |
| Total financial assets at year-end | <u>147,508,351</u> | <u>107,452,896</u> |
| Less amounts not available to be used within one year: | | |
| Board designated funds | (30,346,144) | (21,759,002) |
| Donor restricted funds, net of film assets | (93,889,802) | (65,539,495) |
| Financial assets not available to be used for general expenditures | <u>(124,235,946)</u> | <u>(87,298,497)</u> |
| Financial assets available to meet general expenditures over the next 12 months | <u>\$ 23,272,405</u> | <u>\$ 20,154,399</u> |
| Donor restricted funds | \$ (140,647,646) | \$ (111,172,002) |
| Film assets | 46,757,844 | 45,632,507 |
| Donor restricted funds, net of film assets | <u>\$ (93,889,802)</u> | <u>\$ (65,539,495)</u> |

The Organization also has a line of credit with \$4,000,000 in unused funds available as of June 30, 2021.

Note 3. Receivables

Receivables are comprised of the following amounts at June 30, 2021 and 2020:

| | 2021 | 2020 |
|---|----------------------|----------------------|
| Unconditional grants and contributions, net | \$ 21,106,972 | \$ 19,636,189 |
| Accounts receivable | 1,768,767 | 6,157,358 |
| Federal billed and unbilled | 784,564 | 1,269,588 |
| Receivables, net | <u>\$ 23,660,303</u> | <u>\$ 27,063,135</u> |

The Greater Washington Educational Telecommunications Association, Inc. and Subsidiary

Notes to Consolidated Financial Statements

Note 3. Receivables (Continued)

Unconditional contributions that are expected to be received more than one year into the future are discounted using weighted-average risk-free rates of 0.55% and 0.17% for the years ended June 30, 2021 and 2020, respectively. Amortization of the discount is recorded as additional contribution revenue, typically ratably, and is used in accordance with donor-imposed restrictions, if any, on the contributions. When necessary, an allowance is made for uncollectible contributions, based upon management's judgment, past collection experience, and other relevant factors. For the years ended June 30, 2021 and 2020, the Organization wrote off \$176,084 and \$275,842 of receivables, respectively.

Unconditional grants and contributions receivable are expected to be collected over the following periods:

| | 2021 | 2020 |
|--|----------------------|----------------------|
| Due in less than one year | \$ 14,013,494 | \$ 12,497,549 |
| Due after one year and before five years | 7,292,598 | 7,422,500 |
| Discount of long-term receivables | (68,664) | (23,667) |
| Allowance for doubtful accounts | (130,456) | (260,193) |
| Unconditional grants and contributions receivable, net | <u>\$ 21,106,972</u> | <u>\$ 19,636,189</u> |

Long-term receivables arise primarily from grants and contributions restricted to fund television projects, which often have multiyear production schedules.

Conditional grants are recognized as revenue when the specific barriers detailed in the grant, such as incurring allowable expenses, are substantially met. At June 30, 2021, the Organization had approximately \$17,000,000 of outstanding conditional contributions not reported in the accompanying financial statements. Refundable advances are recorded when a grantor makes a cash advance payment on a conditional grant and the Organization has not yet met the stipulated barriers and are presented on the accompanying statements of financial position.

The Organization receives support in the form of contributions from its Board members in the ordinary course of business.

Note 4. Investments and Fair Value Measurement

The Organization follows the Codification topic, Fair Value Measurement. The topic applies to all assets and liabilities that are being measured and reported on a fair value basis. The topic establishes a framework for measuring fair value in accordance with GAAP and expands disclosure about fair value measurements. The topic enables the reader of the financial statements to assess the inputs used to develop those measurements by establishing a hierarchy for ranking the quality and reliability of the information used to determine fair values. The topic requires that assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories:

Level 1: Quoted market prices in active markets for identical assets or liabilities.

Level 2: Observable market based inputs or unobservable inputs corroborated by market data.

Level 3: Unobservable inputs that are not corroborated by market data.

The Greater Washington Educational Telecommunications Association, Inc. and Subsidiary

Notes to Consolidated Financial Statements

Note 4. Investments and Fair Value Measurement (Continued)

In determining the appropriate levels, the Organization performs a detailed analysis of the assets and liabilities that are subject to the topic. At each reporting period, all assets and liabilities for which the fair value measurement is based on significant unobservable inputs are classified as Level 3. The Organization had no Level 2 or Level 3 investments at June 30, 2021 and 2020.

The tables below present the balances of assets and liabilities at June 30, 2021 and 2020, measured at fair value on a recurring basis by level within the hierarchy:

| Asset category: | Quoted Prices in Active Markets for Identical Assets (Level 1) | Investments at Fair Value | | Balance as of June 30, 2021 |
|---|--|---|---|--------------------------------|
| | | Significant Other Observable Inputs (Level 2) | Significant Other Unobservable Inputs (Level 3) | |
| Money market fund: | \$ 282,451 | \$ - | \$ - | \$ 282,451 |
| Equity mutual and exchange traded funds: | | | | |
| Large blend | 27,092,929 | - | - | 27,092,929 |
| International growth and value | 16,069,340 | - | - | 16,069,340 |
| Small cap blend | 47,924 | - | - | 47,924 |
| Mid cap blend | 202,121 | - | - | 202,121 |
| Emerging markets | 58,851 | - | - | 58,851 |
| Real estate | 40,920 | - | - | 40,920 |
| | <u>43,512,085</u> | <u>-</u> | <u>-</u> | <u>43,512,085</u> |
| Fixed income mutual funds: | | | | |
| Intermediate term | 23,216,379 | - | - | 23,216,379 |
| Short-term | 4,951,803 | - | - | 4,951,803 |
| High yield | 30,780 | - | - | 30,780 |
| | <u>28,198,962</u> | <u>-</u> | <u>-</u> | <u>28,198,962</u> |
| Total assets at fair value | <u>\$ 71,993,498</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 71,993,498</u> |
| Total investments at fair value | | | | \$ 69,656,729 |
| Total deferred compensation investments at fair value | | | | <u>2,336,769</u> |
| | | | | <u>\$ 71,993,498</u> |
| Liabilities: | | | | |
| Deferred compensation plan liabilities | \$ - | \$ 2,336,769 | \$ - | \$ 2,336,769 |
| Total liabilities at fair value | <u>\$ -</u> | <u>\$ 2,336,769</u> | <u>\$ -</u> | <u>\$ 2,336,769</u> |

The Greater Washington Educational Telecommunications Association, Inc. and Subsidiary

Notes to Consolidated Financial Statements

Note 4. Investments and Fair Value Measurement (Continued)

| | Quoted Prices in Active Markets for Identical Assets (Level 1) | Investments at Fair Value | | Balance as of June 30, 2020 |
|---|--|---|---|--------------------------------|
| | | Significant Other Observable Inputs (Level 2) | Significant Other Unobservable Inputs (Level 3) | |
| Asset category: | | | | |
| Money market fund: | \$ 282,538 | \$ - | \$ - | \$ 282,538 |
| Equity mutual and exchange traded funds: | | | | |
| Large blend | 19,844,370 | - | - | 19,844,370 |
| International growth and value | 12,611,670 | - | - | 12,611,670 |
| Small cap blend | 236,832 | - | - | 236,832 |
| Mid cap blend | 137,987 | - | - | 137,987 |
| Real estate | 31,569 | - | - | 31,569 |
| Emerging markets | 48,105 | - | - | 48,105 |
| | <u>32,910,533</u> | <u>-</u> | <u>-</u> | <u>32,910,533</u> |
| Fixed income mutual funds: | | | | |
| Intermediate term | 20,240,387 | - | - | 20,240,387 |
| Short-term | 4,250,354 | - | - | 4,250,354 |
| High yield | 28,016 | - | - | 28,016 |
| | <u>24,518,757</u> | <u>-</u> | <u>-</u> | <u>24,518,757</u> |
| Total assets at fair value | <u>\$ 57,711,828</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 57,711,828</u> |
| Total investments at fair value | | | | \$ 56,042,210 |
| Total deferred compensation investments at fair value | | | | <u>1,669,618</u> |
| | | | | <u>\$ 57,711,828</u> |
| Liabilities: | | | | |
| Deferred compensation plan liabilities | \$ - | \$ 1,669,618 | \$ - | \$ 1,669,618 |
| Total liabilities at fair value | <u>\$ -</u> | <u>\$ 1,669,618</u> | <u>\$ -</u> | <u>\$ 1,669,618</u> |

The money market, mutual and exchange traded funds are considered Level 1 assets as they are actively traded on public exchanges. The deferred compensation plan liabilities are based on the fair value of the deferred compensation plan assets, which are observable inputs; however, the liabilities are not publicly traded and are, therefore, considered Level 2 items.

The Greater Washington Educational Telecommunications Association, Inc. and Subsidiary

Notes to Consolidated Financial Statements

Note 4. Investments and Fair Value Measurement (Continued)

Investment income, net of management fees consists of the following for the years ended June 30, 2021 and 2020:

| | 2021 | 2020 |
|------------------------------|----------------------|---------------------|
| Unrealized and realized gain | \$ 12,378,388 | \$ 1,962,294 |
| Interest and dividends | 1,116,066 | 1,338,216 |
| Investment management fees | (55,136) | (49,529) |
| | <u>\$ 13,439,318</u> | <u>\$ 3,250,981</u> |
| Net investment return | \$ 5,919,836 | \$ 1,430,469 |
| Endowment investment return | 7,519,482 | 1,820,512 |
| | <u>\$ 13,439,318</u> | <u>\$ 3,250,981</u> |

Note 5. Property and Equipment

Property and equipment consists of the following at June 30, 2021 and 2020:

| | 2021 | 2020 |
|---|----------------------|----------------------|
| Production and other equipment | \$ 33,162,126 | \$ 32,294,481 |
| Building and improvements | 16,427,775 | 19,618,045 |
| Land | 1,773,006 | 2,255,367 |
| Fixed assets purchased, but not yet placed in service | 2,737,298 | 1,251,488 |
| | <u>54,100,205</u> | <u>55,419,381</u> |
| Less accumulated depreciation and amortization | (43,793,271) | (44,489,951) |
| Property and equipment, net | <u>\$ 10,306,934</u> | <u>\$ 10,929,430</u> |

Depreciation and amortization expense was \$1,730,711 and \$2,165,288 for the years ended June 30, 2021 and 2020, respectively.

In January 2021, the Organization sold the production center building for \$8,000,000. The sale included a leaseback agreement for five years at a rate less than fair value. The gain on the sale of \$6,634,621 will be amortized over the life of the leaseback agreement. At June 30, 2021, the Organization recorded deferred revenue - gain from sale of production center of \$6,026,447 and recognized \$608,174 of related amortized gain. The Organization recorded a promise to give of \$800,000 for the donated rent below fair value and recognized in-kind rent expense of \$91,667 in the accompanying financial statements.

The Greater Washington Educational Telecommunications Association, Inc. and Subsidiary

Notes to Consolidated Financial Statements

Note 6. Loan Payable

The Organization has a commercial, unsecured loan agreement with Bank of America. The loan agreement has a fixed interest rate of 2.23% per annum.

Interest expense on the loan payable totaled \$25,167 and \$49,529 for the years ended June 30, 2021 and 2020, respectively.

Scheduled principal payments on the loan payable totaling is \$696,491 are due for the year ending June 30, 2022.

The loan payable has a restrictive debt covenant under the terms of the loan agreement.

Note 7. Line of Credit

The Organization has a revolving line of credit with Bank of America in the amount of \$4,000,000 that expires on January 31, 2021. The Organization had no outstanding amounts due under the line of credit at June 30, 2021 and 2020.

Note 8. Retirement Plan

The Organization provides retirement benefits for substantially all of its employees through a 403(b) defined contribution savings plan. The Organization's financial liability under this plan is limited to current contributions. Total employer contributions to the plan were \$2,771,490 and \$2,494,468 for the years ended June 30, 2021 and 2020, respectively.

Note 9. Deferred Compensation Plan

The Organization has a 457(b) deferred compensation plan (the Plan). The Plan is intended to be a deferred compensation plan for corporate officers of the Organization in accordance with Section 457(b) of the IRC. The recorded asset and liability for the deferred compensation plan was \$2,336,769 and \$1,669,618 for the years ended June 30, 2021 and 2020, respectively.

The Greater Washington Educational Telecommunications Association, Inc. and Subsidiary

Notes to Consolidated Financial Statements

Note 10. Net Assets With Donor Restrictions

Net assets with donor restrictions at June 30, 2021 and 2020, are available for the following purposes:

| | 2021 | 2020 |
|--|-----------------------|-----------------------|
| Programmatic and time restrictions: | | |
| National television production | \$ 72,628,085 | \$ 65,148,804 |
| Capital building project | 25,431,986 | 13,103,863 |
| Local broadcasting | 3,786,135 | 2,019,413 |
| Learning media projects | 945,412 | 132,876 |
| Total programmatic and time restrictions | <u>102,791,618</u> | <u>80,404,956</u> |
| Donor-restricted endowment funds: | | |
| The Leonore Annenberg Endowment | 10,808,997 | 8,686,108 |
| Capital Campaign Fund – Program Trust | 13,629,774 | 11,320,509 |
| Eugene B. Casey Endowment | 2,426,968 | 1,950,311 |
| Fisher Endowment | 1,660,281 | 1,392,886 |
| Arts Program Fund | 5,151,621 | 4,139,842 |
| Arts Endowment Fund | 3,752,925 | 3,015,850 |
| John and Martha Giovanelli Endowed Fund of Science and Education | 100,000 | - |
| Other named endowments | 325,462 | 261,541 |
| Total donor-restricted endowment funds | <u>37,856,028</u> | <u>30,767,046</u> |
| Net assets with donor restrictions | <u>\$ 140,647,646</u> | <u>\$ 111,172,002</u> |

During the years ended June 30, 2021 and 2020, the Organization released \$45,465,252 and \$69,332,492 from donor restricted net assets.

The donor-restricted endowment funds are comprised of the following:

The Leonore Annenberg Endowment: The Annenberg Foundation established The Leonore Annenberg Endowment to support projects that are important, national in scope and consistent with the values and integrity of its namesake. As of September 30 each year, the Organization will determine the Fund's fair value, including income and both realized and unrealized gains and losses net of fees, and calculate the amount that may be withdrawn.

Capital Campaign Fund – Program Trust: The Capital Campaign Fund was established to help fund the development of new facilities and to create an endowment to support the development of radio and television programming for public broadcasting. The National Endowment for the Humanities awarded the Organization a \$562,000 endowment challenge grant, which was matched by \$2,443,421 from private sources. Net assets associated with these grants are recorded as net assets with donor restrictions, except for \$500,000 that is recorded in net assets without donor restrictions having been applied toward the purchase of equipment pursuant to donor restrictions. Income generated by this fund is applied to the development of radio and television programming for public broadcasting.

Eugene B. Casey Endowment: The Eugene B. Casey Foundation made a \$1,000,000 donor-restricted contribution to establish the Eugene B. Casey Endowment Fund. The income from the endowment fund is used to provide programming for children and young people that will enrich them through knowledge of their bodies, minds and spirit.

The Greater Washington Educational Telecommunications Association, Inc. and Subsidiary

Notes to Consolidated Financial Statements

Note 10. Net Assets With Donor Restrictions (Continued)

Fisher Endowment: The Robert M. Fisher Memorial Foundation, Inc. established a \$1,000,000 program Endowment Fund at the Organization. The Fisher Endowment Fund will be used to acquire, produce and broadcast television and radio programs in the fulfillment of the mission of the Organization. The Organization will use 5% of the value of the fund as of December 31 the year prior, or \$50,000, whichever is greater, each year. If the earnings are less than \$50,000 in any one year, the \$50,000 shall be funded by the earnings and an amount from principal to bring the annual total to \$50,000. The Organization only used principal amount in the first year of this fund.

Arts endowment and arts program: The Organization previously received a \$600,000 challenge grant from the National Endowment for the Arts (NEA). The Organization was required by the terms of the grant to provide matching contributions totaling \$1,800,000. Together, the grant and matching funds were used to establish an Arts Endowment Fund of \$1,000,000 and an Arts Program Fund of \$1,400,000 (together, the Funds). The original principal of the Funds was restricted to be held in perpetuity under the terms of the original grants, though internal borrowing from the Arts Program Fund principal is permitted. As of June 30, 2020 and 2019, the Organization had not borrowed from the Funds. NEA subsequently informed the Organization that the restriction on the funds had been removed. The Organization then reclassified \$2,200,000 of those funds into net assets without donor restrictions. \$200,000 of the Arts Program Fund remains in net assets with donor restrictions since the funds were matching funds and have not been released from restriction by the donors.

John and Martha Giovanelli Endowed Fund for Science and Education: The Organization received \$100,000 in endowment contributions from a donor in December 2020. The purpose of this fund is to provide general operating support for WETA Television in support of science and education programming. The income earned from the fund will be made available annually to the Organization to support general operations.

Other named endowments: During fiscal years 2021 and 2020, the Organization received no other endowment contributions.

Note 11. Endowment

The Organization's endowment consists of individual funds established for a variety of purposes. As required by GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions and designations by the Board of Trustees. The Organization follows the Codification subtopic, Reporting Endowment Funds.

Interpretation of the relevant law: The Board of Trustees has interpreted the enacted version of the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gifts as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as donor restricted permanent endowment net assets: (a) the original value of gifts donated to the donor restricted permanent endowment, (b) the original value of subsequent gifts to the donor restricted permanent endowment and (c) the accumulations to the donor restricted permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is classified as donor restricted net assets, until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The purposes of the Organization's endowment fund

The Greater Washington Educational Telecommunications Association, Inc. and Subsidiary

Notes to Consolidated Financial Statements

Note 11. Endowment (Continued)

- The duration and preservation of the funds
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other available financial resources
- Investment policies

At June 30, 2021 and 2020, the Organization had endowment funds totaling \$68,202,172 and \$52,526,048, respectively.

Donor restricted endowment funds are described in Note 10.

Board designated funds are described below:

WETA Endowment Fund: To provide a continued source of income for operations or to fund special projects, capital improvements or emergency needs.

Capital Building Fund: To be used for the purchase of capital assets without obligation (or donor expectation) to preserve any amount of capital.

Program Investment Fund: To provide a continuing source of investment capital for expenditure in the development of and participation in projects of interest to the Organization.

Program Fund for Excellence: To be used to develop programming of intellectual integrity and cultural merit and to support other projects related to the mission of the Organization.

Strategic Initiatives Funds: To fund new initiatives that are strategically important to the future of the Organization.

WETA Capital Campaign: Building the Future Fund: To be used to fund the renovation of headquarters in order to consolidate the production center with studios, staff and operations. The expansion will give the Organization the opportunity to modernize production studios, improve building efficiency, add community space for hosting workshops, town hall forums, educational activities, and professional development.

The Greater Washington Educational Telecommunications Association, Inc. and Subsidiary

Notes to Consolidated Financial Statements

Note 11. Endowment (Continued)

The distribution of endowment net assets between donor-restricted and board-designated for the years ending June 30, 2021 and 2020, are as follows:

| | 2021 | | |
|--|-------------------------------|----------------------------|---------------|
| | Without Donor Restrictions | With Donor Restrictions | Total |
| Program Trust Fund | \$ - | \$ 13,629,775 | \$ 13,629,775 |
| Leonore Annenberg Endowment | - | 10,808,995 | 10,808,995 |
| Arts Program Fund | - | 5,151,621 | 5,151,621 |
| Arts Endowment Fund | - | 3,752,926 | 3,752,926 |
| Eugene B. Casey Endowment | - | 2,426,968 | 2,426,968 |
| Fisher Endowment | - | 1,660,280 | 1,660,280 |
| John and Martha Giovanelli Endowed Fund of Science and Education | - | 100,000 | 100,000 |
| Other named endowments | - | 325,463 | 325,463 |
| Donor-restricted endowment funds | - | 37,856,028 | 37,856,028 |
| WETA Endowment Fund | 7,886,774 | - | 7,886,774 |
| Capital Building Fund | 7,478,096 | - | 7,478,096 |
| Program Investment Fund | 5,916,467 | - | 5,916,467 |
| WETA Strategic Initiative Fund | 3,774,832 | - | 3,774,832 |
| NHP Strategic Initiative Fund | 2,500,000 | - | 2,500,000 |
| Program Fund for Excellence | 2,110,962 | - | 2,110,962 |
| WETA Capital Campaign: Building the Future Fund | 679,013 | - | 679,013 |
| Board designated funds | 30,346,144 | - | 30,346,144 |
| Total endowment net assets | \$ 30,346,144 | \$ 37,856,028 | \$ 68,202,172 |

| | 2020 | | |
|----------------------------------|-------------------------------|----------------------------|---------------|
| | Without Donor Restrictions | With Donor Restrictions | Total |
| Program Trust Fund | \$ - | \$ 11,320,510 | \$ 11,320,510 |
| Leonore Annenberg Endowment | - | 8,686,106 | 8,686,106 |
| Arts Program Fund | - | 4,139,841 | 4,139,841 |
| Arts Endowment Fund | - | 3,015,851 | 3,015,851 |
| Eugene B. Casey Endowment | - | 1,950,311 | 1,950,311 |
| Fisher Endowment | - | 1,392,885 | 1,392,885 |
| Other named endowments | - | 261,542 | 261,542 |
| Donor-restricted endowment funds | - | 30,767,046 | 30,767,046 |
| WETA Endowment Fund | 6,373,168 | - | 6,373,168 |
| Capital Building Fund | 6,009,396 | - | 6,009,396 |
| Program Investment Fund | 4,754,471 | - | 4,754,471 |
| Strategic Initiative Fund | 2,923,635 | - | 2,923,635 |
| Program Fund for Excellence | 1,698,332 | - | 1,698,332 |
| Board designated funds | 21,759,002 | - | 21,759,002 |
| Total endowment net assets | \$ 21,759,002 | \$ 30,767,046 | \$ 52,526,048 |

Funds with deficiencies: The fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor requires the Organization to retain as a fund of perpetual duration. There were no endowment funds with deficiencies for the years ended June 30, 2021 and 2020.

The Greater Washington Educational Telecommunications Association, Inc. and Subsidiary

Notes to Consolidated Financial Statements

Note 11. Endowment (Continued)

Changes in endowment net assets for the fiscal year ended June 30, 2021:

| | Without Donor Restrictions | With Donor Restrictions | Total |
|---|-------------------------------|----------------------------|----------------------|
| Endowment net assets, beginning of year | \$ 21,759,002 | \$ 30,767,046 | \$ 52,526,048 |
| Investment income | 413,370 | 585,192 | 998,562 |
| Investment gains, net | 4,901,800 | 6,934,290 | 11,836,090 |
| Contributions and additions | 3,465,972 | 100,000 | 3,565,972 |
| Distributions | (194,000) | (530,500) | (724,500) |
| Endowment net assets, end of year | <u>\$ 30,346,144</u> | <u>\$ 37,856,028</u> | <u>\$ 68,202,172</u> |

Changes in endowment net assets for the fiscal year ended June 30, 2020:

| | Without Donor Restrictions | With Donor Restrictions | Total |
|---|-------------------------------|----------------------------|----------------------|
| Endowment net assets, beginning of year | \$ 18,824,888 | \$ 29,011,024 | \$ 47,835,912 |
| Investment income | 423,952 | 653,352 | 1,077,304 |
| Investment gains, net | 757,356 | 1,167,160 | 1,924,516 |
| Contributions and additions | 3,052,306 | - | 3,052,306 |
| Distributions | (1,299,500) | (64,490) | (1,363,990) |
| Endowment net assets, end of year | <u>\$ 21,759,002</u> | <u>\$ 30,767,046</u> | <u>\$ 52,526,048</u> |

Endowment investing policies: Endowments are aggregated into a single pool along with other investment funds to permit optimal asset allocation. The Organization's primary investment objective is long-term growth to preserve and enhance the inflation-adjusted purchasing power of the total endowment.

The Organization has a well-diversified investment portfolio. The Organization's Investment Subcommittee monitors the portfolio and investment manager, and advises the Finance and Budget Committee of the Board of Trustees on investment matters in accordance with a written committee charter.

Endowment spending policies: Endowment gifts are spent in accordance with the wishes of the donor and guidance from the Board of Trustees. The Organization may not spend certain endowment earnings every year if projects that meet donor restrictions are not undertaken. If earnings are not used in a particular year, the Organization reinvests them for appropriate use in a future year. Allowable withdrawals that are not taken within a particular year may be withdrawn in subsequent years with the approval of the Organization's Finance and Budget Committee.

The Greater Washington Educational Telecommunications Association, Inc. and Subsidiary

Notes to Consolidated Financial Statements

Note 11. Endowment (Continued)

Donor-restricted endowment funds: Donor-restricted endowment funds consist of balances to be held in perpetuity and balances available for distribution. Donor-restricted funds are available for annual use per the stated criteria in the donor agreement. Most of the agreements allow for annual distributions in the amount of 4% to 5% of the prior year's ending balance or of the prior three-year average balance. For any restricted endowments without stated terms, the Organization may annually withdraw up to 5% of the prior year's ending balance. This rate is reviewed periodically by the Organization's Finance and Budget Committee to ensure that it continues to be an appropriate rate to preserve the principal value in perpetuity.

Board designated funds: The entire balance of each board designated fund is available for distribution with proper approval, either from the Board of Trustees or Organization Management, depending on the fund.

The decision whether to include withdrawal of money for a particular year's annual budget is made by the Finance and Budget Committee and approved by the Board of Trustees. The Organization's Finance and Budget Committee may approve an extraordinary withdrawal to support essential operations in a significant or protracted economic downturn; cover critical capital expenditures lacking other sources of funding; provide cash flow for a strategic business initiative, or meet other organizational needs.

Note 12. Commitments and Contingencies

The Organization uses warehouse space, television towers, and related technical facilities under noncancelable operating leases that expire at various dates through 2035. Selected leases contain escalation clauses to cover increased operating expenses borne by the lessor.

Additionally, the Organization generates rental income from office space and transmission facilities under noncancelable leases that expire at various dates through 2025.

Minimum future lease payments and receipts at June 30, 2021 are as follows:

| | Lease Payments | Lease Receipts |
|-----------------------|---------------------|-------------------|
| Years ending June 30: | | |
| 2022 | \$ 264,037 | \$ 526,402 |
| 2023 | 269,318 | 87,817 |
| 2024 | 274,704 | 66,088 |
| 2025 | 280,198 | 33,692 |
| 2026 | 285,801 | - |
| Thereafter | 2,771,597 | - |
| | <u>\$ 4,145,655</u> | <u>\$ 713,999</u> |

Total lease expense was approximately \$292,134 and \$425,943 for the years ended June 30, 2021 and 2020, respectively. Total lease income was \$721,400 and \$657,741 for years ended June 30, 2021 and 2020, respectively.

The Greater Washington Educational Telecommunications Association, Inc. and Subsidiary

Notes to Consolidated Financial Statements

Note 12. Commitments and Contingencies (Continued)

Contingencies: The federal funding that supports public broadcasting may decline in the future as part of on-going deficit reduction efforts of Congress. It is not possible to estimate the probability of funding cuts, the amount or the timing of any federal funding cuts, or the effect that any cuts might have on the Organization. The impact on the Organization will depend on how the particular federally-funded programs that benefit the Organization are affected, and how the public broadcasting system overall is affected.

All direct expenses and indirect rates charged under the Organization's government grants are subject to audit by a government agency. Such audits could result in claims against the Organization for disallowed costs or noncompliance with grantor restrictions. No provision has been made for any liabilities that may arise from such audits, since management believes that the Organization is in compliance with all grant restrictions, and the amount of such liabilities, if any, cannot be determined.

The total of direct federal funding and funding from the Corporation for Public Broadcasting, which receives a direct Congressional appropriation, was approximately \$27 million and \$29 million in fiscal years 2021 and 2020, respectively, which is approximately 22% and 23%, respectively, of total support for fiscal year 2021 and 2020.

From time to time, the Organization may be subject to various legal proceedings, which are incidental to the ordinary course of business. In the opinion of the management of the Organization, there are no material pending legal proceedings against the Organization.

At June 30, 2021, the Organization has signed contracts for future construction projects associated with the renovation of headquarters for the consolidation of the production center with studios, staff, and operations.

On January 30, 2020, the World Health Organization declared the coronavirus (COVID-19) outbreak a "Public Health Emergency of International Concern" and, on March 11, 2020, declared it to be a pandemic. Actions taken around the world to help mitigate the spread of COVID-19 include restrictions on travel, quarantines in certain areas and forced closures for certain types of public places and businesses. COVID-19 and actions taken to mitigate it have had and are expected to continue to have an adverse impact on the economies and financial markets of many countries. It is unknown how long these conditions will last and what the complete financial effect will be on the Organization. The extent of the impact of COVID-19 on the Organization's operations and financial performance are uncertain and cannot be predicted.

Note 13. Gift Annuity Program

As of June 30, 2021 and 2020, the Organization's obligation for annuity payments totaled \$218,220 and \$218,510, respectively. This obligation is funded by a gift annuity reserve fund managed by Wells Fargo. As of June 30, 2021 and 2020, the fair value of assets held within the reserve fund totaled \$908,466 and \$740,141, respectively. The fair value of such assets exceeds the obligation for annuity payments by \$690,246 and \$521,681, respectively.

Note 14. Conditional Awards as a Resource Provider

At June 30, 2021, the Organization had approximately \$896,000 of conditional awards outstanding that will be recognized as expenses as the barriers are substantially met.

The Greater Washington Educational Telecommunications Association, Inc. and Subsidiary

Schedule I – Supplemental Statement of Activities by Grantee
Year Ended June 30, 2021

| | WETA-TV | WETA-Radio | Total |
|--|----------------------|---------------------|----------------------|
| Changes in net assets without donor restrictions: | | | |
| Revenues and other support, including amounts released from restrictions: | | | |
| Production funding from public broadcasting system | \$ 31,460,816 | \$ - | \$ 31,460,816 |
| Corporate underwriting and funding | 7,066,858 | 250,348 | 7,317,206 |
| Membership and individual contributions | 20,237,054 | 5,375,729 | 25,612,783 |
| Foundations and nonprofit organizations | 2,167,455 | 119,070 | 2,286,525 |
| Federal, state and local government grants | 1,868,115 | - | 1,868,115 |
| Rental income and other | 5,681,565 | 752,424 | 6,433,989 |
| Net assets released from restrictions | | | |
| Production funding from public broadcasting system | 503,462 | - | 503,462 |
| Foundations and nonprofit organizations | 21,119,271 | 36,336 | 21,155,607 |
| Corporate underwriting and funding | 11,015,382 | - | 11,015,382 |
| Community service grants from the Corporation for Public Broadcasting | 7,659,426 | 327,272 | 7,986,698 |
| Membership and individuals contributions | 3,971,025 | - | 3,971,025 |
| Federal, state and local government grants | 741,411 | - | 741,411 |
| Rental income and other | 91,667 | - | 91,667 |
| Total net assets released from restrictions | 45,101,644 | 363,608 | 45,465,252 |
| Total revenues and other support without donor restrictions | 113,583,507 | 6,861,179 | 120,444,686 |
| Expenses: | | | |
| National programming and productions | 70,559,280 | - | 70,559,280 |
| Television broadcast operations | 13,882,313 | - | 13,882,313 |
| Radio broadcast operations | - | 2,660,623 | 2,660,623 |
| Promotion, education and outreach | 4,510,056 | 1,198,876 | 5,708,932 |
| Fundraising and membership development | 5,402,382 | 1,436,076 | 6,838,458 |
| Underwriting and grant solicitation | 2,444,275 | 649,744 | 3,094,019 |
| Management and general | 9,168,490 | 2,437,193 | 11,605,683 |
| Total expenses | 105,966,796 | 8,382,512 | 114,349,308 |
| Change in net assets without donor restrictions before before other changes | 7,616,711 | (1,521,333) | 6,095,378 |
| Other changes: | | | |
| Net investment return | 4,676,670 | 1,243,166 | 5,919,836 |
| Gain on disposal of property | 607,071 | (295) | 606,776 |
| Depreciation and amortization | (1,367,261) | (363,450) | (1,730,711) |
| Interest expense | (19,882) | (5,285) | (25,167) |
| Property tax expense | (377,765) | (100,418) | (478,183) |
| Total other changes | 3,518,833 | 773,718 | 4,292,551 |
| Total change in net assets without donor restrictions | 11,135,544 | (747,615) | 10,387,929 |
| Changes in net assets with donor restrictions: | | | |
| Television production and other restricted contributions | 63,977,393 | 3,344,021 | 67,321,414 |
| Endowment investment return | 6,036,460 | 1,483,022 | 7,519,482 |
| Endowment distributions | (515,164) | (15,336) | (530,500) |
| Endowment gifts | 79,000 | 21,000 | 100,000 |
| Net assets released from restrictions | (44,586,470) | (348,282) | (44,934,752) |
| Total change in net assets with donor restrictions | 24,991,219 | 4,484,425 | 29,475,644 |
| Change in net assets | \$ 36,126,763 | \$ 3,736,810 | \$ 39,863,573 |